

MCI Capital wins PSIK Deal of the Year

24.06.2026

We are proud to share that MCI Capital has been recognised by the Polish Private Equity and Venture Capital Association (PSIK) with the Deal of the Year award for the sale of 100% shares of IAI Group. The award was received on behalf of MCI Capital by Filip Berkowski at the PSIK gala.

“This transaction is a milestone not only for MCI Capital, but for the entire CEE private equity market. The deal brought Montagu to Poland, reinforcing international perception of the CEE region and its private equity ecosystem. Congratulations to everyone involved – we are proud that IAI Group is becoming proof of the value that can be built here,” said Tomasz Czechowicz, CEO & Founder of MCI Capital.

“With a value of over PLN 1 billion, the sale of IAI Group is the largest B2B SaaS exit ever completed in the CEE region – a case of transforming a local champion into a regional e-commerce leader serving over PLN 22 billion Gross Merchandise Value. It sets a new reference point for technology transactions in our part of Europe,” said Filip Berkowski, Executive Partner responsible for leading the transaction at MCI Capital.

“The exit from IAI Group delivered a return in excess of 4x cash-on-cash. Over the course of our investment, IAI grew its revenue roughly 6x, expanding both in Poland and internationally – organically and through add-on acquisitions,” said Maciej Wasilewski, Senior Investment Manager, member of the deal team at MCI Capital.