

# Jefferies strategic advisor to ABC Data

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Jefferies International Limited investment bank was chosen as the financial advisor for one of MCI Management portfolio companies. The bank will be responsible for analyzing strategic options of further growth and expansion of ABC Data. The agreement also covers consulting for the potential operation of obtaining a strategic investor, if such an option is chosen. The agreement is in force until 30 September 2014.

On June 27, 2013, the management board of ABC Data SA, a portfolio company of MCI management, concluded an agreement with Jefferies International Limited to perform a multilateral analysis in order to define optimum paths of further growth. Selection of a consultant is the decision of the company's shareholders through the resolutions taken during the annual general meeting on June 10, 2013.

*- ABC Data finds itself in the key moment of development of the European e-commerce market. Proper leverage of this potential will enable it not only to strengthen its leading position on the domestic market, but will elevate the company to a regional champion - said Tomasz Czechowicz, Managing Partner of MCI Management. - We know the achievements and value the highest professionalism of Jefferies consultants. We believe they are knowledge and experience will help ABC data develop even more dynamically. - he added.*

Jefferies and MCI Management have already cooperated on several projects in the past. The most significant one was last year's disinvestment of all shares in the Czech e-commerce platform, Mall.cz. It was the largest transaction in the 14-year-long history of MCI Management SA.

ABC Data SA is the largest MCI Management portfolio company in terms of value. It is the distribution market leader in IT and consumer electronics in Poland and the only entity operating directly in eight countries of Central Eastern Europe. For over 20 years, the company has offered computer equipment, software, consumer electronics and services. According to the financial results forecast published in March 2013, ABC Data will generate consolidated profits of 4.17 billion PLN (13% growth Y/Y) and

consolidated EBITDA at the level of 70.7 million PLN (20% growth Y/Y)